# Online Interest-Based Advertising Accountability Program Formal Review: 04.2011

ONLINE INTEREST-BASED ADVERTISING ACCOUNTABILITY PROGRAM

FORMAL REVIEW Case Number: 04-2011 COMPANY: PredictAd CHALLENGER: Online Interest-Based Advertising Accountability Program DECISION DATE: November 8, 2011 SYNOPSIS Under the Consumer Control Principle, a company is required to set an opt-out cookie with a minimum expiration date of five years from the date on which a consumer

exercises choice.

## **COMPANY STATUS**

PredictAd (PredictAd or the company), a browser add on, provided predictive search suggestions and delivered ads based on its predictions<sup>1</sup>. PredictAd appears to have engaged in the collection and use of data for online behavioral advertising (OBA) purposes as defined in the cross-industry Self-Regulatory Principles for Online Behavioral Advertising (Principles):

Online Behavioral Advertising means the collection of data from a particular computer or device regarding Web viewing behaviors over time and across non-Affiliate Web sites for the purpose of using such data to predict user preferences or interests to deliver advertising to that computer or device based on the preferences or interests inferred from such Web viewing behaviors. (Principles at 9-10, Definition G.).

### **OBA PRACTICE AT ISSUE**

One of the cornerstones of the Principles is "consumer control." (Principles at 14, Principle III.). A third party must provide the consumer with an easy-to-use mechanism that allows the consumer to exercise choice regarding the collection and use of data from his or her device for OBA purposes. The practice at issue is whether the company was providing consumers with choice as required under the Consumer Control Principle. The obligation of a third party to enable a consumer to exercise choice is explained in the Principles as follows:

A Third Party should provide consumers with the ability to exercise choice with respect to the collection and use of data for Online Behavioral Advertising purposes or the transfer of such data to a non-Affiliate for such purpose. Such choice should be available from the notice described in II.A.(2)(a); from the industry-developed Web page(s) as set forth in II.A.2.(b)(i); or from the Third Party's disclosure linked to from the page where the Third Party is individually listed as set forth in II.A.2.(b)(ii). (Principles at 14, III.A.).

#### **BASIS OF INQUIRY**

On August 22, 2011, the Online Interest-Based Advertising Accountability Program (Accountability Program) tested the functionality of the consumer choice mechanism provided in the company's privacy policy using five Internet browsers: Chrome, Firefox, Internet Explorer, Opera and Safari. While the opt-out request was successfully processed in each test, the opt-out cookie delivered to each of the browsers was set to expire one month from the date of the test. This expiration date falls short of industry standards.

The Principles are built on consensus standards: "The cross-industry Self-Regulatory Program for Online Behavioral Advertising was developed by leading industry associations to apply consumer-friendly standards to online behavioral advertising across 3 the Internet." (Principles at 1). The industry standard for the duration of an opt-out cookie is five years from the date of the request<sup>2</sup>.

Repeated tests of the choice mechanism continued to find the short expiration date, demonstrating that the problem was persistent and was not corrected by the company during the month that testing was repeated.

#### **COMPANY'S POSITION**

In response to the Accountability Program's inquiry, the company acknowledged that the opt-out cookie delivered to the consumer's browser contained an expiration date that did not meet the industry standard minimum of five years. The company reported that PredictAd was no longer an active brand and was no longer providing services to its partners<sup>3</sup>.

The company stated that it would nonetheless change the expiration date of the PredictAd legacy system to the five-year time frame that is the industry standard.

# DECISION

All companies have the obligation to monitor their data collection and advertising practices to ensure compliance with the Principles, including ensuring that their notice and choice mechanisms are fully compliant with the Principles at all times. The

Accountability Program finds that PredictAd was not compliant with the Consumer Control Principle because it failed to ensure that its consumer choice mechanism contained an expiration date consistent with the industry standard minimum of five years. Upon notification by the Accountability Program, the company changed the opt-out cookie's expiration date to five years from the date of the request. The Accountability Program has conducted subsequent tests on the opt-out mechanism on all browsers previously tested and found the expiration date for the opt-out cookie to meet the fiveyear minimum as required by the industry standard.

#### CONCLUSION

The Accountability Program's goal is to ensure that companies engaged in OBA comply with the Self-Regulatory Principles. The Accountability Program's monitoring and complaint processes are designed to identify areas of possible non-compliance, to make companies aware of potential non-compliance and to work with companies to rectify noncompliance. PredictAd has implemented the Accountability Program's recommendations and the practice at issue has been resolved.

#### **COMPANY'S STATEMENT**

Predictad is no longer an active brand/service and not proving services to its partners. The core technology has been moved and the brand has been frozen. Nevertheless, in order to assist with the process, the PredictAd legacy system has been updated, and cookies now contain and expiration date of five years.

## **DISPOSITION OF CASE**

Practice voluntarily corrected.

1 According to its CEO, PredictAd's core technology is now being used by another company. SeeCompany's Position below.

2 As the Aboutads.info web site explains to consumers who wish to exercise choice, "Opt out cookies storing such preferences that are placed by companies participating in the Program have a minimum five year lifespan, and remain in effect for the user's browser unless these opt out cookies are deleted (as can happen if users deletes all of their cookies using browser tools)." See also Chitika, Inc., FTC Docket No.

C-4324 (June 7, 2011) (requiring Chitika to provide a five-year opt out).

3 But see http://www.predictad.com/sites/bloggerinstall.aspx (last visited October 30, 2011)